

CEO Profile

ELDICO Scientific – the Electron Diffraction Company – founded in 2019 develops, produces and sells electron diffractometers for the analysis of solid compounds enabling industrial and scientific researchers to characterize so far unmeasurable nano-crystalline systems. In Switzerland the Customer Experience Center is located in Allschwil/Basel and Manufacturing is done in Veltheim.

We have recently completed a substantial funding round and have successfully started to commercialize our unique technology via measurement-as-a-service and device sales.

A unique opportunity has arisen for a customer focused and entrepreneurial CEO to join our company. If you have a proven track record in developing niche equipment businesses, nurturing customer relationships, and leading a highly qualified and motivated team, join our company and build an innovative market leader. Your responsibilities will include overall company leadership, team development, strategic partnerships, and heading up Sales & Marketing activities.

Job Description

- Take top level responsibility and leadership for developing this innovative tech company in the Electron Diffraction space
- Run the business with full responsibility for profit, revenue, cash and quality targets
- Own the business priorities and product & service development roadmap
- Build, lead and motivate your own energetic and results-oriented team
- Identify opportunities and potential for improvement in an entrepreneurial manner
- Manage relationships with key stakeholders and business partners (internal and external)

Qualifications

- You have the strong desire to lead a very promising and innovative Swiss technology start-up to become the global leader for efficient Electron Diffraction equipment
- You have gained relevant work experience in a top leadership role with experience in Sales and Marketing of scientific niche equipment.
- You have a proven track record of personal, academic and professional achievements
- You can effectively work in an independent, structured and goal-oriented manner
- You are team oriented and ambitious
- You are fluent in English and German

Additional Information

- Opportunity to become a shareholder in the company
- Support from the Board of Directors with highly relevant expertise
- Highly qualified team with long tenure and deep affiliation with the company; highly motivated experts with a unique talent for innovation and pragmatism
- Fast-paced working environment with opportunity to grow every day

We appreciate your application to vr@eldico.ch